



# GODWIN HIGH SCHOOL BANDS

## Meeting Minutes [August 5, 2019]

Corrected 9/9/2019

Derek Ramsey, Band Director, [godwinbanddirector@gmail.com](mailto:godwinbanddirector@gmail.com)

Mindy West, President [president.gbb@gmail.com](mailto:president.gbb@gmail.com)

Caralee Belcher, Vice President, [vicepresident.gbb@gmail.com](mailto:vicepresident.gbb@gmail.com)

Patty McCarthy, Treasurer, [treasurer.gbb@gmail.com](mailto:treasurer.gbb@gmail.com)

Rachel Stone, Secretary, [secretary.gbb@gmail.com](mailto:secretary.gbb@gmail.com)

### ATTENDANCE

Patty McCarthy	Robin Lownsbury	Stacie Radcliffe	Caralee Belcher
Barry Krieg	Melinda Gold	Cristy Glagola	Mike Glagola
Meredith Williams	Mary Susan John	Robert Fisk	Randi Nagel
Scott Nagel	Chris Fung Kong	Susan Murphy	Tammy Rainey
Dustin Rainey	Jennifer Joss	Sheryl Manspile	Martha Shippee
Claire Dunford	Joy Bowes	Robin Mitchell	Lori Raybould
Heidi Stevenson	Beth Miksovic	Marian Violans	Jennifer Baronian
Jesse Darden	Cindy Fournier	Amy Saunderlin	James Kincaid
Jennifer Lovings	Kimberly Fender	Ted Ellsworth	Melinda Ellsworth
Beth Austin	Rachel Stone	Mindy West	Derek Ramsey

### APPROVAL OF MINUTES

Minutes from June 10 meeting approved.

### FINANCIAL UPDATE

*Patty McCarthy, Treasurer*

*Derek Ramsey, Band Director*

- YTD spending: as of June there was \$32,253.43 spent, income \$28,549.15.
- Spent more because of NYC trip. \$2,325 deficit from trip, total trip expenses including fundraiser expenses was \$11,811, with \$9,385 in profit from fundraisers.
- A proposed budget will be presented for a vote at the next meeting so if you have anything to include please mention tonight.
  - Possible indoor drumline event, we think Michael Auman said yes to this.

## EQUIPMENT

*Derek Ramsey, Band Director*

- Truck did not start this morning; Craig jumped it and got the oil changed. In process of evaluating battery.

## WAYS & MEANS (FUNDRAISING)

*Mindy West, President*

- No chair at this time, hopefully we can find someone or split up the position once we decide on fundraisers.

## FUNDRAISERS

- Previous Fundraisers

*Mindy West, President*

*Patty McCarthy, Treasurer*

- Cookie dough – house to house student sales, money goes to student accounts for trips. It was recommended that we may consider another brand of cookie as the middle school cookies taste better.
- Fruit order sales – not much profit on fruit sales lately.
- Night out at various restaurants (Chipotle, etc.) – will need someone to line these up if we move forward with these.
- Krispy Kreme – sell hot donuts or vouchers for donuts. \$9 for voucher, student gets \$4.50.
- Kroger card & Amazon Smiles – find info on our website to sign up, easy way to raise money. Brought in \$3,000 last year.
- Papa John's sales at NASCAR and Kickers games – we make approx. \$9 per hour selling Papa John's pizzas. This brought in \$927 last July, \$326 last August, \$500 last September.
- Kings Dominion (16+ work 8-hour shifts) - last year several people participated and the band made \$1,400 but no one participated this summer. Pays approx. \$10/hr and includes two Kings Dominion tickets to use another date. Band gets profit and \$25 goes to student account.
- Summer car washes made approx. \$430 each.

- New Fundraiser Ideas

*Derek Ramsey, Band Director*

- \$10 for \$10 Cards
  - Have kids sell cards for \$10 that have one-time \$10 value at approx. 10 local vendors (restaurants, bowling, movies, etc. – don't have specific vendors at this time).
  - How this works: 1) have the students put together a list of 10 people they think would buy 2 cards; 2) one afternoon or evening (after work hours) the kids would gather at school and call their list and use a script to secure purchase commitments for the cards; 3) money due the following Monday; 4) once the cards come in, deliver them! If someone buys 4 cards they get the 5th one free. May include cash prizes for students during sales calling night.
  - If we sell between 4 and 999 cards we get 50% from each card. If we sell 1,000-1,999 cards we get 55%. The goal is to sell at least 1,000 cards.
  - It is voted and approved to move forward with the \$10 for \$10 Cards, and the proceeds would go into student accounts. Any seniors who participate can gift their proceeds to

the band or a sibling. Note: proceeds cannot be used for concert band fees (such as district band) as marching & concert bands are separate organizations.

- Other Income Opportunities
  - The fall showcase should make approx. \$7,000-\$8,000. We will have access to GAA concession stand for that night. No cut to GAA, but we will be using our stuff, not theirs.
  - We have sold mattresses in the past but did not do this last year as our contact person is no longer with the company. We may revive this fundraiser, as we have made approx. \$7,000 on this previously (and part of the dividends went to student accounts). Cindy Fournier may follow up on this.  
Correction 9/9: Cindy Fournier brought this up, she said we sold mattresses twice and then skipped a couple of years due to the contact having left the company. She said she would follow-up. She sent the information to Mr. Ramsey, who has scheduled a mattress sale.
  - The GAA has a relationship with Lincoln/Ford to make money test driving vehicles, and they reach out to us to participate in this fundraiser. In the past we have made \$300 from this event. Coach Fletcher, the baseball varsity coach, is the contact person for this.
  - Possibly sell yard signs customizable for Godwin athletes. Suggested by Craig Moore.

## CHAPERONES

*Robin Lownsbury, Chaperone Chair*

- Please sign up to volunteer for band camp, many spaces available. A link to the signup is in the email newsletter and on the band boosters Facebook page.
- A chaperone signup for football games & competitions will go out the 1st week of camp. [Date: August 18].
- At games we are required to have 12 chaperones and we also need 6 for the pit (percussion truck, setup). For away games chaperones ride on the bus with the kids, monitor behavior, help with uniforms, etc. At home games parents help out as needed, keep other students out of the band section.
- Chaperones must have a Godwin Band lanyard in order to have entry into games.
- Parents, be mindful when signing up for chaperone slots so everyone gets a chance to chaperone.

## GAME DAY MEALS

*Heather Payne and Marianne Ashby, Game Day Meals Chairs*

- Will start the meal planning process soon. More to come.

## HOSPITALITY

*Mindy West, President*

- We currently do not have a hospitality chair. This chair is responsible for planning events like cookies/drinks for the spring concert, fall dinner for seniors & parents and senior honors on field with parents, dessert reception for winter concert, and final spring awards banquet. Possibly a potluck before the home game, TBD.
- Cynthia Maxion volunteers for Hospitality Chair. Thank you!

## UNIFORMS

*Beth Esleck, Uniforms*

- The first or second day of band camp Beth gets organized. builds the book, then start with fitting seniors, then work down through the grades. She brings them in during camp by section. Beth will meet with Mr. Ramsey to set up dates & times for this process. She has volunteers ready to help, but more are welcome to help if you're around.

## PHOTOGRAPHY

*Barry Krieg, Photography Chair*

- You'll see Barry with 3 or 4 cameras taking pictures at games, events, and fundraisers. These are posted to the band booster Facebook page usually the weekend after they are taken.
- Only video snippets are posted due to copyright laws, so if you want to see a full performance, come and watch live!
- Barry also does sectional photos (portraits already contracted through the school), senior dinner photos, and family pictures. All profit goes straight to band boosters.
- In the past he developed a memory book to fundraise, each kid buys at least one. Correction 9/9: There has not been a memory book since 2014-2015, before Barry's time. Barry did comment that it's easy to create one using online resources and the pictures that are already being taken.

## COLOR GUARD

*Beth Austin, Color Guard Chair*

- 16 members this year – 15 girls, 1 guy. They've been practicing already this summer with Mr. Mitchell.
- Motion passes to purchase new uniforms for the color guard, using money that they did not spend last year from their portion of the budget.
- Will there be a winter color guard show? Haven't had in years, kids have so many activities may not be feasible. Will check with Mr. Mitchell, but it may be too late, typically already scheduled through AIA by now.

## WEBSITE / TECHNOLOGY

*Derek Ramsey, Band Director*

- Up and running. You can link the website calendar to your phone. The calendar is updated regularly so you'll always have the current schedule.
- Additional practice dates may be added end of October/early November because of the Dominion Christmas parade. Godwin will be marching with Varina and Glen Allen. Will be December 7. Need to rehearse/choose music.
- May implement a "Remind" text blast during band season to keep parents apprised of student arrival times from away games & competitions. More to come on this in upcoming newsletters.
- A digital face for the band is a good thing and is encouraged by HCPS. We will set up a Twitter account and be posting info about our music programs on social media.

## OTHER BUSINESS

Budget Audit, Patty McCarthy, Treasurer

- People who volunteered at the previous meeting to help with auditing the budget please reach out to Patty McCarthy at [treasurer.gbb@gmail.com](mailto:treasurer.gbb@gmail.com)

#### Donation In Memoriam, Beth Esleck

- Donation from the Auman family in memory of Mr. Auman. They suggested that this would go toward a music scholarship in honor of Mr. Auman, discuss before end of year. It is recommended we create a committee to research how to set this up, and to go through the process with Henrico County to create any in memoriam structural changes like naming a trophy case or band room after Mr. Auman.

#### NEXT MEETING

Next meeting is Monday September 9 @ 7 PM.

Don't forget fee night on August 15 between 4-8 PM!

Band fees can be found on the [godwinband.org](http://godwinband.org) website.